

FACULTY (Authors)	CONFERENCE	PAPER
Antti Tenhiala & Uskonen, J.	2011 Academy of Management Annual Meeting, San Antonio, Texas	Price of Responsiveness: Cost Analysis of Change Orders in Make-To-Order Manufacturing
Elena Revilla, Villena, V. & Choi, T.	2011 Academy of Management Annual Meeting, San Antonio, Texas	Revisiting Inter-Organizational Trust: Is More Necessarily Better?
Elena Revilla, Sanz, M. J. & Knoope, D.	2011 Academy of Management Annual Meeting, San Antonio, Texas	Supply Chain Innovation Through Organizational Compatibility: Mediating Role of Absorptive Capacity
Fabrizio Salvador & Villena, V.	2011 Academy of Management Annual Meeting, San Antonio, Texas	Mitigating Supplier Integration's Challenges in NPD: The role of Modular Design Competence
Jill Waymire Paine & Matthias Seifert	2011 Academy of Management Annual Meeting, San Antonio, Texas	Almost but not Quite: How Regulatory Focus Influences Leaders' Risk Taking Behavior Following Near Miss Events
Juan Santaló & Cennamo, C.	2011 Academy of Management Annual Meeting, San Antonio, Texas	Quality Competition in Platform Markets: How does Product-Niche Competition Affect Product Quality?
Kiron Ravindran	2011 Academy of Management Annual Meeting, San Antonio, Texas	Asset Transfer: Divesting Commodities or Inviting Investment?

FACULTY (Authors)	CONFERENCE	PAPER
Luis Diestre, Rajagopalan, N. & Dutta, S.	2011 Academy of Management Annual Meeting, San Antonio, Texas	Are Related Interlocks Useful? New Market Entry in the Pharmaceutical Industry
Manuel Becerra & Garen Markarian	2011 Academy of Management Annual Meeting, San Antonio, Texas	Who would have Predicted it: An Investigation of the Sources of Firm Performance Unpredictability
Margarita Mayo & Shainaz Firfiray	2011 Academy of Management Annual Meeting, San Antonio, Texas	Social Identity Salience in Work Teams: The Palliative Role of Charisma
Margarita Mayo & Shainaz Firfiray	2011 Academy of Management Annual Meeting, San Antonio, Texas	Putting your Oxygen Mask First: A Multilevel Model of Leadership and Flexible Work Climate
Mikko Ketokivi, Salvador Fabrizio & Bromiley Philip	2011 Academy of Management Annual Meeting, San Antonio, Texas	A Behavioral Theory of Operational Priorities
Mikko Ketokivi, Fabrizio Salvador & Bromiley, P.	2011 Academy of Management Annual Meeting, San Antonio, Texas	A Behavioral Theory of Operational Focus

FACULTY (Authors)	CONFERENCE	PAPER
Peter Bryant	2011 Academy of Management Annual Meeting, San Antonio, Texas	The Microfoundations of Organizational Imprinting: The Role of Transactive Autobiographical Memory
Tara Wernsing, Avey, J., & Palanski, M	2011 Academy of Management Annual Meeting, San Antonio, Texas	Ethical Leadership: Mediating Processes of Employee Voice and Psychological Ownership on Employee Job Satisfaction and Well-Being
Turkulainen, V., Mikko Ketokivi & Fabrizio Salvador	2011 Academy of Management Annual Meeting, San Antonio, Texas	The Micro-Foundations of Performance: The Roles of Integration, Differentiation and Strategic Scope
Margarita Mayo & Firfiray, S.	27th EGOS Colloquium, Gothenburg	Leader and Organizational Identification: Implications for Effective Telecommuting
Margarita Mayo & Kakarika, M.	27th EGOS Colloquium, Gothenburg	Work Time Differences, Discrimination and Employee Reactions: The Role of Individual vs Group-Focused Leadership
Paolo Quattrone	27th EGOS Colloquium, Gothenburg	In Praise of Doubt: Accounting as a Maieutic Machine

FACULTY (Authors)	CONFERENCE	PAPER
Francisco Marcos	7th Competition Policy & Regulation Conference	Competition Law in Developing Countries: The Influence of Multinational Enterprises
Garen Markarian & Gil de Albornoz, B.	American Accounting Association, Denver, CO	Income Smoothing and Idiosyncratic Volatility
Garen Markarian & Livne, G.	American Accounting Association, Denver, CO	Investment Horizon, Risk, and Compensation in the Banking Industry
Garen Markarian & Magnan, M.	American Accounting Association, Denver, CO	Accounting, Governance, and the Crisis: Is Risk the Missing Link?
Marco Trombetta	American Accounting Association, Denver, CO	Mark-to-market Accounting Implications for Banks Trading Portfolios
Salvador Carmona	American Accounting Association, Denver, CO	Editor to European Accounting Review

FACULTY (Authors)	CONFERENCE	PAPER
Tashfeen Sohail & Nieves Carrera	American Accounting Association, Denver, CO	Board Members' Network-Effects on Accounting Reporting Choices
Hana Milanov & Jaaskaleinen, M.	Babson College Entrepreneurship Research Conference (BCERC) in Syracuse, NY	Are Benefits on Status Unearned or Just Disproportional? Positional Rents from Hierarchical Allocation
Hana Milanov, Neubert, M. & Simiyu, E.	Babson College Entrepreneurship Research Conference (BCERC) in Syracuse, NY	Entrepreneurial Networks – the Ties That Free or the Ties that Bind? Evidence from Microcredit Lending Groups
Peter Bryant	DRUID conference - Copenhagen, Denmark	The Evolutionary Dynamics of Strategic Logics and Adaptive Intelligence
Monika Hamori, Koyuncu, B. & Graf, T.	EGOS Conference. Gothenburg, Sweden	Crossing organizational boundaries: The antecedents and rewards of job hopping among highly-skilled early-career professionals
Margarita Mayo & Kakarika, M.	EURAM. 11th Conference. Tallinn, Estonia	Effects of Deep-level Dissimilarity on Organizational Citizenship Behavior and Task Performance: The Role of Trust

FACULTY (Authors)	CONFERENCE	PAPER
Monika Hamori & Koyuncu, B.	EURAM. 11th Conference. Tallinn, Estonia	Industry-Specific Human Capital Or Breadth Of Industry Experience? Outcomes And Moderators
Tashfeen Sohail & Nieves Carrera	European Accounting Association, Rome FUE EN ABRIL	Board Members' Network-Effects on Accounting Reporting Choices
Francisco Marcos	II Annual Conference of the Spanish Association of Law and Economics	¿Competencias Autonómicas sobre el Control de Concentraciones Empresariales?
Isaac Dinner, Neslin, S. & van Heerde, N.	Marketing Science and Marketing Strategy Meets Wall St..	Does Online Advertising Help or Hurt Offline Sales? A Nation-wide Field Experiment
Isaac Dinner, Mizik, N. & Lehmann, D.	Marketing Science and Marketing Strategy Meets Wall St..	Dynamics of Marketing Effort Valuation: High-Frequency Stock Market Data Analysis
Dilney Gonçalves	Subjective Probability, Utility and Decision Making Conference	Mishap or Justification? Whether Segregating Losses is Bad or Good Depends on Responsibility for the Outcome

PhD (Authors)	CONFERENCE	PAPER
Geoffrey Martin	2011 Academy of Management Annual Meeting, San Antonio, Texas	Leading CEOs into Temptation: Earnings Management and Decision Making Under Risk
Jie Cao	2011 Academy of Management Annual Meeting, San Antonio, Texas	Local Employees' Compensation Design in Foreign Subsidiaries: The Role of Performance-Oriented
Yuliya Shymko	2011 Academy of Management Annual Meeting, San Antonio, Texas	Relational and Contextual Dynamics of Strategic Alliances and Partnerships in Supply Chain
Sebastien Fosse	2011 EBEN Annual conference	Shareholders as Virtuous Role Models. A Motivational and Behavioral Approach to Corporate Ownership
Sebastien Fosse	2011 EBEN Annual conference	A Team Identity Approach to Ethics: The Multilevel Effect of Moral Identity on Ethics-Related Behavior in Teams
Victor Bohorquez	ECIS 2011: European Conference on Information Systems	Reshaping the IT Adoption Outcomes: Definition of IT Innovation Frames as a Way to Identify Different Stakeholders' Perceptions of Innovation
Yuliya Shymko	The Medici Summer School 2011 "Beyond performance: sustainability in question" (HEC, NYU)	Sustainability Conundrum